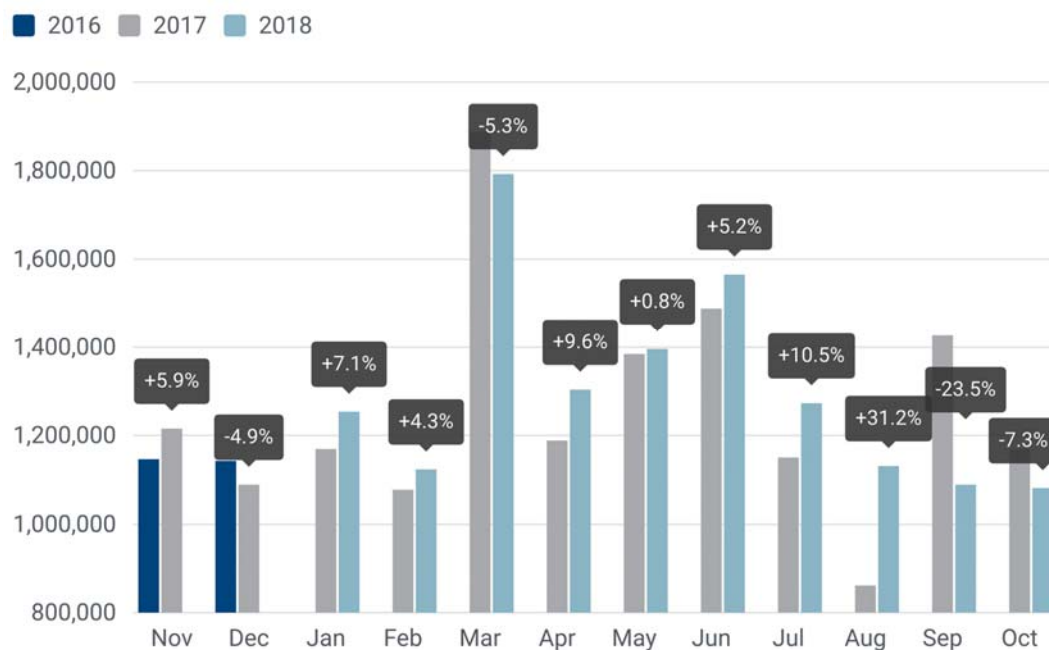


PRESS EMBARGO: 8.00 AM (7.00 AM GMT), 15 November 2018

NEW PASSENGER CAR REGISTRATIONS EUROPEAN UNION¹



Passenger car registrations: +1.6% 10 months into 2018; -7.3% in October

In October 2018, registrations of new passenger cars continued to decline across the European Union (-7.3%), although at a more moderate pace than in September. The main cause is still the introduction of the new WLTP emissions test on 1 September, which resulted in an exceptional surge in registrations over the summer. As a result, demand for new cars fell in most EU countries last month, including the five major markets.

From January to October 2018, EU demand for passenger cars went up by 1.6% compared to one year ago. Looking at the five biggest car markets, Spain (+10.0%) saw the highest growth rates, followed by France (+5.7%) and Germany (+1.4%). By contrast, registrations declined in Italy (-3.2%) and the United Kingdom (-7.2%).

¹ Data for Malta not available on a monthly basis

P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA:
8.00 AM (7.00 AM GMT), 15 November 2018

PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MARKET EUROPEAN UNION¹

15/11/2018

	October '18	October '17	%Change 18/17	Jan - Oct '18	Jan - Oct '17	%Change 18/17
AUSTRIA	22,513	28,244	-20.3	298,271	298,122	+0.05
BELGIUM	36,894	43,500	-15.2	492,616	478,841	+2.9
BULGARIA	2,562	3,000	-14.6	29,005	25,098	+15.6
CROATIA	3,978	3,604	+10.4	54,060	44,885	+20.4
CYPRUS	997	1,044	-4.5	11,393	11,377	+0.1
CZECH REPUBLIC	19,704	23,192	-15.0	227,488	228,703	-0.5
DENMARK	16,674	18,564	-10.2	186,718	187,267	-0.3
ESTONIA	1,724	2,031	-15.1	22,243	20,998	+5.9
FINLAND	7,935	8,752	-9.3	105,670	100,848	+4.8
FRANCE	173,798	176,492	-1.5	1,836,480	1,737,371	+5.7
GERMANY	252,628	272,855	-7.4	2,926,046	2,884,676	+1.4
GREECE	7,125	6,306	+13.0	91,201	76,164	+19.7
HUNGARY	10,923	10,363	+5.4	115,539	93,064	+24.2
IRELAND	1,700	1,943	-12.5	124,786	130,491	-4.4
ITALY	146,655	158,417	-7.4	1,638,364	1,692,767	-3.2
LATVIA	1,309	1,413	-7.4	14,798	14,115	+4.8
LITHUANIA ²	2,800	2,316	+20.9	27,128	21,475	+26.3
LUXEMBOURG	4,298	4,670	-8.0	46,667	45,542	+2.5
NETHERLANDS	30,079	36,443	-17.5	389,444	359,372	+8.4
POLAND	39,908	40,507	-1.5	443,251	395,968	+11.9
PORTUGAL	13,956	15,898	-12.2	196,652	187,450	+4.9
ROMANIA	6,736	10,036	-32.9	110,331	88,805	+24.2
SLOVAKIA	8,071	8,446	-4.4	83,792	79,781	+5.0
SLOVENIA	5,548	6,446	-13.9	64,000	60,561	+5.7
SPAIN	88,410	94,676	-6.6	1,131,081	1,027,818	+10.0
SWEDEN	23,088	32,112	-28.1	304,916	311,951	-2.3
UNITED KINGDOM	153,599	158,192	-2.9	2,064,419	2,224,603	-7.2
EUROPEAN UNION	1,083,612	1,169,462	-7.3	13,036,359	12,828,113	+1.6
EU15 ³	979,352	1,057,064	-7.4	11,833,331	11,743,283	+0.8
EU12 ⁴	104,260	112,398	-7.2	1,203,028	1,084,830	+10.9
ICELAND	804	1,114	-27.8	16,772	19,346	-13.3
NORWAY	11,655	12,472	-6.6	123,155	128,830	-4.4
SWITZERLAND	22,788	24,724	-7.8	248,074	256,207	-3.2
EFTA	35,247	38,310	-8.0	388,001	404,383	-4.1
EU + EFTA	1,118,859	1,207,772	-7.4	13,424,360	13,232,496	+1.4
EU15 + EFTA	1,014,599	1,095,374	-7.4	12,221,332	12,147,666	+0.6

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

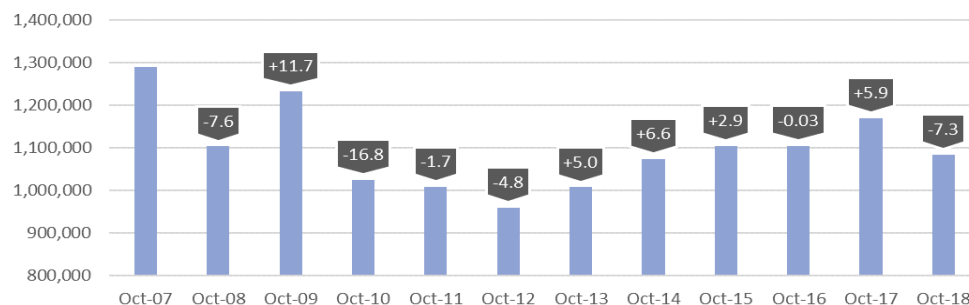
¹ Data for Malta n.a.

³ Member States before the 2004 enlargement

² Estimates

⁴ Member States having joined the EU since 2004

New passenger car registrations in the EU - month trend | 2007-2018



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

Next press release: Friday 14 December 2018

This information is available on the ACEA website: <http://www.acea.be>

PRESS RELEASE

PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER¹

EUROPEAN UNION (EU)

15/11/2018

	October					January - October				
	%Share ²		Units	Units	%Change	%Share ²		Units	Units	%Change
	'18	'17	'18	'17	18/17	'18	'17	'18	'17	18/17
VW Group	20.8	24.5	225,415	287,052	-21.5	23.9	23.6	3,117,936	3,029,215	+2.9
VOLKSWAGEN	10.2	11.1	110,418	129,599	-14.8	11.1	10.8	1,453,522	1,387,689	+4.7
AUDI	2.7	5.5	29,543	64,114	-53.9	4.8	5.3	621,275	683,201	-9.1
SKODA	5.1	4.7	54,819	54,868	-0.1	4.6	4.4	596,498	568,989	+4.8
SEAT	2.6	2.8	28,607	33,135	-13.7	2.9	2.5	382,408	326,972	+17.0
PORSCHE	0.2	0.4	1,781	4,963	-64.1	0.5	0.5	60,242	58,361	+3.2
OTHERS ³	0.0	0.0	247	373	-33.8	0.0	0.0	3,991	4,003	-0.3
PSA Group	17.4	16.2	188,151	189,476	-0.7	16.2	11.6	2,117,493	1,488,666	+42.2
PEUGEOT	7.2	6.5	78,187	76,493	+2.2	6.3	5.9	819,540	759,606	+7.9
OPEL/VAUXHALL ⁴	5.8	5.7	62,311	66,776	-6.7	5.8	1.6	750,637	210,760	+256.2
CITROEN	4.1	3.7	44,881	43,079	+4.2	3.9	3.7	508,918	480,056	+6.0
DS	0.3	0.3	2,772	3,128	-11.4	0.3	0.3	38,398	38,244	+0.4
RENAULT Group	9.7	10.6	105,519	124,044	-14.9	10.6	10.3	1,381,602	1,322,721	+4.5
RENAULT	6.2	7.6	67,706	89,013	-23.9	7.2	7.3	940,186	934,238	+0.6
DACIA	3.4	3.0	37,371	34,562	+8.1	3.3	3.0	435,571	384,235	+13.4
LADA	0.0	0.0	327	468	-30.1	0.0	0.0	4,464	4,247	+5.1
ALPINE	0.0	0.0	115	1	∞	0.0	0.0	1,381	1	∞
FCA Group	6.0	6.4	64,571	74,727	-13.6	6.7	7.0	875,000	892,002	-1.9
FIAT	4.2	4.6	45,545	53,881	-15.5	4.7	5.3	618,081	675,186	-8.5
JEEP	1.0	0.8	10,441	9,362	+11.5	1.1	0.7	138,060	85,573	+61.3
ALFA ROMEO	0.3	0.5	3,505	6,219	-43.6	0.5	0.5	71,384	69,648	+2.5
LANCIA/CHRYSLER	0.4	0.4	4,483	4,504	-0.5	0.3	0.4	39,926	53,778	-25.8
OTHERS ⁵	0.1	0.1	597	761	-21.6	0.1	0.1	7,549	7,817	-3.4
FORD	7.1	6.6	76,501	77,041	-0.7	6.4	6.7	839,223	853,073	-1.6
BMW Group	7.6	6.1	81,983	71,630	+14.5	6.3	6.4	827,569	827,289	+0.03
BMW	5.9	4.8	63,654	56,258	+13.1	5.0	5.1	653,582	656,388	-0.4
MINI	1.7	1.3	18,329	15,372	+19.2	1.3	1.3	173,987	170,901	+1.8
DAIMLER	7.6	6.6	82,785	76,983	+7.5	6.0	6.3	782,483	809,577	-3.3
MERCEDES	6.8	5.9	73,806	68,461	+7.8	5.4	5.7	700,382	728,998	-3.9
SMART	0.8	0.7	8,979	8,522	+5.4	0.6	0.6	82,101	80,579	+1.9
TOYOTA Group	5.4	4.7	58,237	55,005	+5.9	4.9	4.6	632,371	595,711	+6.2
TOYOTA	5.1	4.4	55,193	51,793	+6.6	4.6	4.4	594,065	559,080	+6.3
LEXUS	0.3	0.3	3,044	3,212	-5.2	0.3	0.3	38,306	36,631	+4.6
HYUNDAI	3.7	3.6	39,721	41,853	-5.1	3.5	3.3	454,822	428,658	+6.1
NISSAN	2.4	3.2	26,443	37,126	-28.8	3.2	3.7	422,087	478,452	-11.8
KIA	3.7	3.3	39,910	38,028	+4.9	3.2	3.1	417,698	394,835	+5.8
VOLVO CAR CORP.	2.3	2.0	25,446	23,218	+9.6	1.9	1.8	250,710	234,469	+6.9
JAGUAR LAND ROVER Group	1.5	1.2	16,169	14,274	+13.3	1.3	1.4	173,759	184,368	-5.8
LAND ROVER	0.9	0.9	9,782	10,228	-4.4	0.8	1.0	106,864	126,312	-15.4
JAGUAR	0.6	0.3	6,387	4,046	+57.9	0.5	0.5	66,895	58,056	+15.2
HONDA	0.8	0.8	8,558	8,998	-4.9	0.9	0.9	114,195	115,619	-1.2
GM⁴	0.0	0.0	222	156	+42.3	0.0	4.5	2,653	589,426	-99.5

SOURCE: ACEA MEMBERS

¹ Includes data for ACEA members

² ACEA estimation based on total by market

³ Includes Bentley, Lamborghini and Bugatti

⁴ Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

⁵ Includes Dodge and Maserati

PRESS RELEASE PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER¹

EU + EFTA Countries

15/11/2018

	October					January - October				
	%Share ²		Units	Units	%Change	%Share ²		Units	Units	%Change
	'18	'17	'18	'17	18/17	'18	'17	'18	'17	18/17
VW Group	20.9	24.7	233,806	298,289	-21.6	24.0	23.7	3,219,137	3,140,498	+2.5
VOLKSWAGEN	10.2	11.2	114,340	134,864	-15.2	11.2	10.9	1,498,260	1,437,684	+4.2
AUDI	2.8	5.5	31,274	66,487	-53.0	4.8	5.3	641,470	705,499	-9.1
SKODA	5.1	4.7	56,741	57,176	-0.8	4.6	4.5	618,773	593,931	+4.2
SEAT	2.6	2.8	29,199	34,136	-14.5	2.9	2.5	392,191	336,779	+16.5
PORSCHE	0.2	0.4	1,988	5,232	-62.0	0.5	0.5	64,165	62,290	+3.0
OTHERS ³	0.0	0.0	264	394	-33.0	0.0	0.0	4,278	4,315	-0.9
PSA Group	17.1	16.0	190,790	193,095	-1.2	16.0	11.4	2,151,343	1,515,062	+42.0
PEUGEOT	7.1	6.4	79,180	77,688	+1.9	6.2	5.8	832,360	772,976	+7.7
OPEL/VAUXHALL ⁴	5.7	5.7	63,379	68,413	-7.4	5.7	1.6	763,679	215,227	+254.8
CITROEN	4.1	3.6	45,423	43,809	+3.7	3.8	3.7	516,226	487,913	+5.8
DS	0.3	0.3	2,808	3,185	-11.8	0.3	0.3	39,078	38,946	+0.3
RENAULT Group	9.6	10.4	107,358	125,710	-14.6	10.5	10.2	1,404,258	1,345,331	+4.4
RENAULT	6.2	7.5	68,981	90,049	-23.4	7.1	7.2	954,815	949,189	+0.6
DACIA	3.4	2.9	37,929	35,192	+7.8	3.3	3.0	443,481	391,885	+13.2
LADA	0.0	0.0	327	468	-30.1	0.0	0.0	4,469	4,256	+5.0
ALPINE	0.0	0.0	121	1	∞	∞	∞	1,493	1	∞
FCA Group	5.9	6.3	66,217	76,384	-13.3	6.6	6.9	891,498	907,932	-1.8
FIAT	4.1	4.5	46,299	54,820	-15.5	4.7	5.2	626,208	684,329	-8.5
JEEP	1.0	0.8	10,914	9,724	+12.2	1.1	0.7	142,240	88,471	+60.8
ALFA ROMEO	0.3	0.5	3,837	6,482	-40.8	0.6	0.5	74,882	72,526	+3.2
LANCIA/CHRYSLER	0.4	0.4	4,497	4,505	-0.2	0.3	0.4	39,959	53,801	-25.7
OTHERS ⁵	0.1	0.1	670	853	-21.5	0.1	0.1	8,209	8,805	-6.8
BMW Group	7.6	6.2	85,251	75,042	+13.6	6.4	6.5	863,005	863,460	-0.1
BMW	5.9	4.9	66,403	59,059	+12.4	5.1	5.2	683,362	687,114	-0.5
MINI	1.7	1.3	18,848	15,983	+17.9	1.3	1.3	179,643	176,346	+1.9
FORD	7.0	6.5	78,003	78,677	-0.9	6.4	6.6	855,916	869,381	-1.5
DAIMLER	7.7	6.6	85,666	79,651	+7.6	6.0	6.4	811,381	842,158	-3.7
MERCEDES	6.8	5.9	76,480	70,907	+7.9	5.4	5.7	727,366	759,518	-4.2
SMART	0.8	0.7	9,186	8,744	+5.1	0.6	0.6	84,015	82,640	+1.7
TOYOTA Group	5.4	4.8	60,541	57,845	+4.7	4.9	4.7	657,369	624,725	+5.2
TOYOTA	5.1	4.5	57,359	54,487	+5.3	4.6	4.4	617,729	586,717	+5.3
LEXUS	0.3	0.3	3,182	3,358	-5.2	0.3	0.3	39,640	38,008	+4.3
HYUNDAI	3.7	3.6	40,863	42,881	-4.7	3.5	3.3	466,618	440,348	+6.0
NISSAN	2.5	3.2	28,210	38,201	-26.2	3.3	3.7	439,288	490,723	-10.5
KIA	3.6	3.2	40,740	38,978	+4.5	3.2	3.1	426,558	403,902	+5.6
VOLVO CAR CORP.	2.4	2.1	27,366	24,813	+10.3	2.0	1.9	266,967	249,354	+7.1
JAGUAR LAND ROVER Group	1.5	1.2	17,020	14,733	+15.5	1.3	1.4	179,203	188,741	-5.1
LAND ROVER	0.9	0.9	10,097	10,526	-4.1	0.8	1.0	109,931	129,402	-15.0
JAGUAR	0.6	0.3	6,923	4,207	+64.6	0.5	0.4	69,272	59,339	+16.7
HONDA	0.8	0.8	9,011	9,561	-5.8	0.9	0.9	118,416	120,485	-1.7
GM⁴	0.0	0.0	238	197	+20.8	0.0	4.5	2,966	600,606	-99.5

SOURCE: ACEA MEMBERS

¹ Includes data for ACEA members

² ACEA estimation based on total by market

³ Includes Bentley, Lamborghini and Bugatti

⁴ Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

⁵ Includes Dodge and Maserati

PRESS RELEASE

PROVISIONAL

NEW PASSENGER CAR REGISTRATIONS BY MANUFACTURER¹

WESTERN EUROPE (EU15 + EFTA Countries)

15/11/2018

	October					January - October				
	%Share ²		Units	Units	%Change	%Share ²		Units	Units	%Change
	'18	'17	'18	'17	18/17	'18	'17	'18	'17	18/17
VW Group	19.7	24.0	200,046	262,733	-23.9	23.3	23.1	2,852,511	2,806,203	+1.7
VOLKSWAGEN	10.2	11.2	103,405	123,121	-16.0	11.2	10.9	1,374,035	1,325,557	+3.7
AUDI	2.9	5.8	29,207	63,619	-54.1	5.0	5.6	615,259	680,582	-9.6
SKODA	3.7	3.5	37,793	38,825	-2.7	3.5	3.5	432,120	421,829	+2.4
SEAT	2.7	2.9	27,672	31,735	-12.8	3.0	2.6	365,966	314,313	+16.4
PORSCHE	0.2	0.5	1,715	5,052	-66.1	0.5	0.5	61,089	59,756	+2.2
OTHERS ³	0.0	0.0	254	381	-33.3	0.0	0.0	4,042	4,166	-3.0
PSA Group	17.7	16.5	179,610	181,031	-0.8	16.5	11.8	2,011,112	1,438,714	+39.8
PEUGEOT	7.4	6.8	75,170	74,223	+1.3	6.5	6.1	789,280	739,140	+6.8
OPEL/VAUXHALL ⁴	5.8	5.7	58,485	62,175	-5.9	5.7	1.6	696,064	196,761	+253.8
CITROEN	4.3	3.8	43,166	41,481	+4.1	4.0	3.8	486,936	464,324	+4.9
DS	0.3	0.3	2,789	3,152	-11.5	0.3	0.3	38,832	38,489	+0.9
RENAULT Group	8.9	10.0	90,753	109,418	-17.1	10.1	9.8	1,235,420	1,196,366	+3.3
RENAULT	6.2	7.5	63,294	82,280	-23.1	7.2	7.3	882,650	883,241	-0.1
DACIA	2.7	2.5	27,140	26,866	+1.0	2.9	2.6	348,826	310,678	+12.3
LADA	0.0	0.0	202	271	-25.5	0.0	0.0	2,472	2,446	+1.1
ALPINE	0.0	0.0	117	1	∞	0.0	0.0	1,472	1	∞
FCA Group	6.1	6.6	61,931	72,666	-14.8	6.9	7.2	844,233	870,612	-3.0
FIAT	4.2	4.7	43,032	51,815	-17.0	4.8	5.4	589,916	655,272	-10.0
JEEP	1.0	0.8	10,113	9,238	+9.5	1.1	0.7	134,055	82,937	+61.6
ALFA ROMEO	0.4	0.6	3,653	6,279	-41.8	0.6	0.6	72,443	70,381	+2.9
LANCIA/CHRYSLER	0.4	0.4	4,494	4,503	-0.2	0.3	0.4	39,936	53,579	-25.5
OTHERS ⁵	0.1	0.1	639	831	-23.1	0.1	0.1	7,883	8,443	-6.6
BMW Group	8.0	6.5	81,376	71,529	+13.8	6.8	6.8	829,032	828,388	+0.1
BMW	6.2	5.1	62,870	55,888	+12.5	5.3	5.4	653,269	655,552	-0.3
MINI	1.8	1.4	18,506	15,641	+18.3	1.4	1.4	175,763	172,836	+1.7
FORD	7.0	6.6	71,076	72,127	-1.5	6.4	6.6	783,826	807,545	-2.9
DAIMLER	8.0	6.9	81,577	75,948	+7.4	6.3	6.6	775,047	807,038	-4.0
MERCEDES	7.1	6.1	72,457	67,285	+7.7	5.7	6.0	691,871	724,941	-4.6
SMART	0.9	0.8	9,120	8,663	+5.3	0.7	0.7	83,176	82,097	+1.3
TOYOTA Group	5.1	4.5	51,889	49,834	+4.1	4.6	4.5	561,419	542,138	+3.6
TOYOTA	4.9	4.3	49,239	47,085	+4.6	4.3	4.2	527,056	509,178	+3.5
LEXUS	0.3	0.3	2,650	2,749	-3.6	0.3	0.3	34,363	32,960	+4.3
HYUNDAI	3.4	3.3	34,640	36,526	-5.2	3.3	3.2	404,406	383,641	+5.4
NISSAN	2.5	3.2	25,610	34,834	-26.5	3.3	3.8	403,297	456,994	-11.8
KIA	3.4	3.1	34,206	33,826	+1.1	3.0	2.9	372,111	354,002	+5.1
VOLVO CAR CORP.	2.6	2.2	26,112	23,677	+10.3	2.1	1.9	252,161	236,160	+6.8
JAGUAR LAND ROVER Group	1.6	1.3	16,547	14,273	+15.9	1.4	1.5	174,545	183,911	-5.1
LAND ROVER	1.0	0.9	9,795	10,200	-4.0	0.9	1.0	107,123	125,776	-14.8
JAGUAR	0.7	0.4	6,752	4,073	+65.8	0.6	0.5	67,422	58,135	+16.0
HONDA	0.8	0.7	7,663	7,982	-4.0	0.9	0.9	104,123	107,488	-3.1
GM⁴	0.0	0.0	231	196	+17.9	0.0	4.6	2,940	554,245	-99.5

SOURCE: ACEA MEMBERS

¹ Includes data for ACEA members

² ACEA estimation based on total by market

³ Includes Bentley, Lamborghini and Bugatti

⁴ Following PSA acquisition of the Opel and Vauxhall brands, as of 1 August 2017 Opel/Vauxhall registrations are accounted in the PSA Group

⁵ Includes Dodge and Maserati