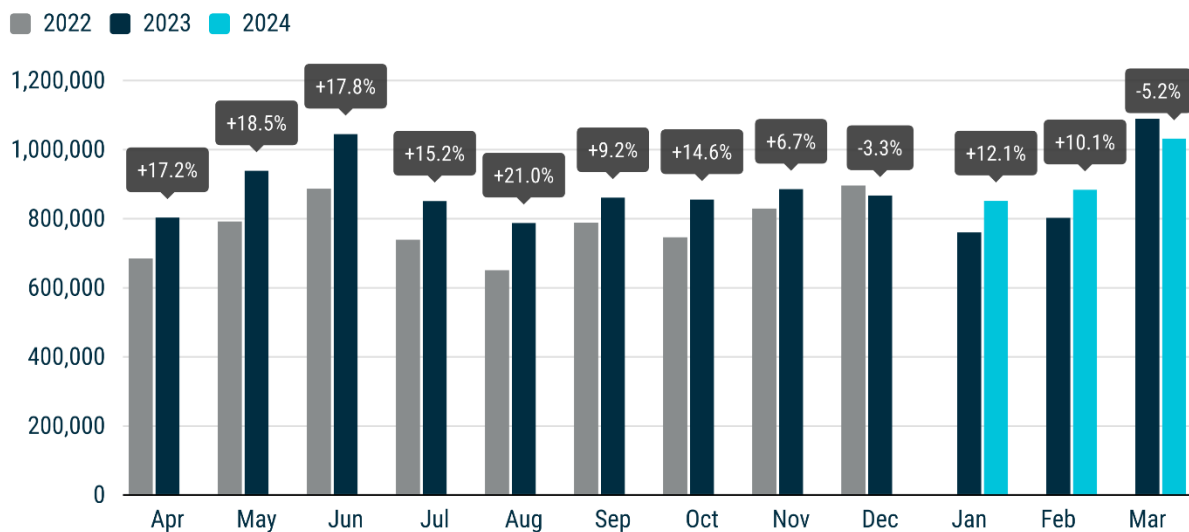


NEW CAR REGISTRATIONS, EUROPEAN UNION

EMBARGOED PRESS RELEASE
8.00 CEST (6.00 GMT), 18 April 2024

New car registrations: -5.2% in March 2024; battery electric 13% market share



In **March 2024**, the European Union car market experienced its first decline of the year, registering a 5.2% decrease to 1 million units. The timing of the Easter holidays negatively impacted last month’s sales across most EU markets, including the four largest: Germany (-6.2%), Spain (-4.7%), Italy (-3.7%), and France (-1.5%).

For the first quarter of the year, car registrations increased by 4.4%, reaching nearly 2.8 million units. The bloc’s major markets saw solid growth from January to March, with Italy and France each recording a 5.7% increase, followed by Germany (+4.2%) and Spain (+3.1%).

NEW EU CAR REGISTRATIONS BY POWER SOURCE

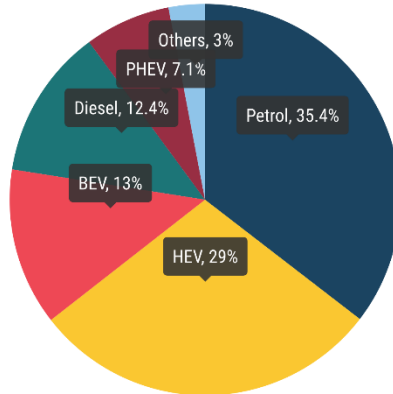
Last **March** saw a shift in the car market’s composition: battery-electric cars slipped to a 13% share from last year’s 13.9%, while hybrid-electrics charged up to 29% from 24.4%. Petrol and diesel combined captured less than half the market (47.8%, from 51.8%).

Data source: the European Automobile Manufacturers’ Association (ACEA), based on aggregated data provided by national automobile associations, ACEA members and S&P Global Mobility.

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■ Petrol
 ■ Diesel
 ■ Battery electric (BEV)
 ■ Plug-in hybrid electric (PHEV)
 ■ Hybrid electric (HEV)
 ■ Others

% SHARE



Electric cars

In **March 2024**, battery-electric car registrations declined by 11.3% to 134,397 units, reflecting the broader market downturn. Consequently, their market share shrank from 13.9% in March 2023 to 13% in the same month of this year. Among the three largest BEV markets, Belgium (+23.8%) and France (+10.9%) enjoyed double-digit increases, while Germany faced a significant decrease of 28.9%. The first quarter of 2024 ended with a total of 332,999 new battery-electric cars registered, a 3.8% rise from the same quarter in the previous year.

Hybrid-electric cars stood out, achieving a 12.6% rise in registrations in March, despite the general market decline. France and Italy, two of the three largest HEV markets, registered significant increases of 29.6% and 8.3%, respectively. Meanwhile, Germany saw a marginal decrease of 0.3%. This segment reached sales of 299,426 units, capturing 29% of the market, up from 24.4% in March 2023.

On the other hand, plug-in hybrid registrations fell by 6.5% last month, with Germany and Belgium experiencing declines of 4.5% and 15.3%, respectively. France countered the trend with a modest increase of 3.6%. In March, plug-in hybrids made up 73,029 units sold, equating to 7.1% of the overall car market.

Petrol and diesel cars

In **March 2024**, out of all powertrain segments, petrol and diesel were the most significantly impacted by the overall market downturn. Petrol sales decreased by 10.2%, with notable reductions across most EU markets, including France (-17.7%), Spain (-10.1%), and Germany (-3.4%). In contrast, Italy posted growth, with an increase of 5.7%. As a result, market share declined from 37.4% to 35.4% compared to March of the previous year.

The downturn in the diesel market was even more severe, with a 18.5% drop in March. Substantial declines were seen in the largest markets: France (-32.1%), Spain (-38%), and Italy (-27.6%), while Germany experienced only a slight reduction of 0.5%. Diesel car sales totalled 128,227 units, accounting for a market share of 12.4%, a decrease from last year's 14.4%.



NEW CAR REGISTRATIONS BY MARKET AND POWER SOURCE

MONTHLY

	BATTERY ELECTRIC			PLUG-IN HYBRID			HYBRID ELECTRIC ¹			OTHERS ²			PETROL			DIESEL			TOTAL		
	March	March	% change	March	March	% change	March	March	% change	March	March	% change	March	March	% change	March	March	% change	March	March	% change
	2024	2023	24/23	2024	2023	24/23	2024	2023	24/23	2024	2023	24/23	2024	2023	24/23	2024	2023	24/23	2024	2023	24/23
Austria	4,657	5,075	-8.2	1,477	1,898	-22.2	6,199	5,260	+17.9	6	1	+500.0	8,312	8,812	-5.7	5,050	5,261	-4.0	25,701	26,307	-2.3
Belgium	11,711	9,459	+23.8	7,160	8,450	-15.3	4,321	3,331	+29.7	434	403	+7.7	18,858	24,776	-23.9	2,267	5,335	-57.5	44,751	51,754	-13.5
Bulgaria	141	136	+3.7	53	22	+140.9	90	47	+91.5	140	109	+28.4	2,876	2,172	+32.4	644	567	+13.6	3,944	3,053	+29.2
Croatia	62	219	-71.7	148	91	+62.6	1,690	1,385	+22.0	223	136	+64.0	2,976	3,329	-10.6	1,311	1,252	+4.7	6,410	6,412	-0.03
Cyprus	146	64	+128.1	76	51	+49.0	678	563	+20.4	0	0		509	1,010	-49.6	28	63	-55.6	1,437	1,751	-17.9
Czechia	386	590	-34.6	475	399	+19.0	4,029	3,851	+4.6	494	344	+43.6	9,581	12,064	-20.6	3,951	5,130	-23.0	18,916	22,378	-15.5
Denmark	7,101	6,549	+8.4	852	1,926	-55.8	4,021	3,140	+28.1	0	0		4,420	5,599	-21.1	480	740	-35.1	16,874	17,954	-6.0
Estonia	92	110	-16.4	68	74	-8.1	648	798	-18.8	17	5	+240.0	571	1,025	-44.3	303	276	+9.8	1,699	2,288	-25.7
Finland	1,850	2,872	-35.6	1,406	1,384	+1.6	2,047	1,921	+6.6	18	25	-28.0	887	1,208	-26.6	275	267	+3.0	6,483	7,677	-15.6
France	33,981	30,635	+10.9	16,294	15,722	+3.6	49,908	38,515	+29.6	7,482	6,473	+15.6	58,861	71,501	-17.7	13,497	19,866	-32.1	180,023	182,712	-1.5
Germany	31,384	44,125	-28.9	16,016	16,776	-4.5	67,033	67,253	-0.3	1,293	1,339	-3.4	99,753	103,271	-3.4	48,365	48,597	-0.5	263,844	281,361	-6.2
Greece	549	724	-24.2	689	822	-16.2	4,662	3,829	+21.8	361	392	-7.9	5,195	5,891	-11.8	1,009	1,626	-37.9	12,465	13,284	-6.2
Hungary	1,174	650	+80.6	492	488	+0.8	6,606	4,616	+43.1	10	60	-83.3	3,353	4,451	-24.7	1,260	1,231	+2.4	12,895	11,496	+12.2
Ireland	1,998	3,412	-41.4	1,291	1,477	-12.6	3,335	3,748	-11.0	0	0		4,966	5,207	-4.6	3,087	3,841	-19.6	14,677	17,685	-17.0
Italy	5,357	8,161	-34.4	5,668	7,278	-22.1	62,798	57,962	+8.3	12,990	13,026	-0.3	50,765	48,044	+5.7	24,401	33,710	-27.6	161,979	168,181	-3.7
Latvia	99	150	-34.0	56	34	+64.7	496	537	-7.6	43	23	+87.0	581	792	-26.6	212	277	-23.5	1,487	1,813	-18.0
Lithuania	120	147	-18.4	110	74	+48.6	1,000	856	+16.8	46	61	-24.6	686	1,051	-34.7	329	377	-12.7	2,291	2,566	-10.7
Luxembourg	1,245	1,044	+19.3	343	514	-33.3	915	1,043	-12.3	0	0		1,478	1,801	-17.9	604	844	-28.4	4,585	5,246	-12.6
Malta	106	104	+1.9	65	86	-24.4	133	192	-30.7	1	0		274	262	+4.6	80	55	+45.5	659	699	-5.7
Netherlands	13,051	13,200	-1.1	4,969	5,247	-5.3	10,437	7,754	+34.6	256	149	+71.8	7,991	10,505	-23.9	415	454	-8.6	37,119	37,309	-0.5
Poland	1,705	1,913	-10.9	1,377	1,328	+3.7	22,803	18,200	+25.3	1,766	1,252	+41.1	17,658	21,947	-19.5	4,618	4,820	-4.2	49,927	49,460	+0.9
Portugal	3,739	3,549	+5.4	2,550	2,165	+17.8	3,732	3,419	+9.2	2,100	790	+165.8	8,884	8,661	+2.6	1,791	2,888	-38.0	22,796	21,472	+6.2
Romania	660	1,027	-35.7	0	0		3,294	3,240	+1.7	589	1,812	-67.5	2,806	4,824	-41.8	1,807	1,348	+34.1	9,156	12,251	-25.3
Slovakia	192	213	-9.9	185	211	-12.3	2,244	2,267	-1.0	160	191	-16.2	3,720	4,503	-17.4	1,253	1,467	-14.6	7,754	8,852	-12.4
Slovenia	349	565	-38.2	99	119	-16.8	571	763	-25.2	46	46	+0.0	3,308	2,866	+15.4	899	912	-1.4	5,272	5,271	+0.02
Spain	4,203	4,324	-2.8	5,559	5,955	-6.6	33,903	28,760	+17.9	2,177	1,671	+30.3	40,412	44,976	-10.1	8,586	13,840	-38.0	94,840	99,526	-4.7
Sweden	8,339	12,577	-33.7	5,551	5,540	+0.2	1,833	2,654	-30.9	768	754	+1.9	5,695	6,423	-11.3	1,705	2,311	-26.2	23,891	30,259	-21.0
EUROPEAN UNION	134,397	151,594	-11.3	73,029	78,131	-6.5	299,426	265,904	+12.6	31,420	29,062	+8.1	365,376	406,971	-10.2	128,227	157,355	-18.5	1,031,875	1,089,017	-5.2
Iceland	152	935	-83.7	117	169	-30.8	69	317	-78.2	0	0		53	208	-74.5	141	201	-29.9	532	1,830	-70.9
Norway	8,709	16,811	-48.2	210	837	-74.9	557	1,191	-53.2	0	0		76	196	-61.2	198	331	-40.2	9,750	19,366	-49.7
Switzerland	4,765	4,812	-1.0	1,994	2,131	-6.4	7,277	6,920	+5.2	1	23	-95.7	7,382	8,955	-17.6	2,048	2,343	-12.6	23,467	25,184	-6.8
EFTA	13,626	22,558	-39.6	2,321	3,137	-26.0	7,903	8,428	-6.2	1	23	-95.7	7,511	9,359	-19.7	2,387	2,875	-17.0	33,749	46,380	-27.2
United Kingdom	48,388	46,626	+3.8	24,517	17,933	+36.7	116,664	92,964	+25.5	0	0		119,005	119,278	-0.2	9,212	11,024	-16.4	317,786	287,825	+10.4
EU + EFTA + UK	196,411	220,778	-11.0	99,867	99,201	+0.7	423,993	367,296	+15.4	31,421	29,085	+8.0	491,892	535,608	-8.2	139,826	171,254	-18.4	1,383,410	1,423,222	-2.8

¹ Includes full and mild hybrids

² Includes fuel-cell electric vehicles, natural gas vehicles, LPG, E85/ethanol, and other fuels

NEW CAR REGISTRATIONS BY MARKET AND POWER SOURCE

YEAR TO DATE

	BATTERY ELECTRIC			PLUG-IN HYBRID			HYBRID ELECTRIC ¹			OTHERS ²			PETROL			DIESEL			TOTAL		
	Jan-Mar 2024	Jan-Mar 2023	% change 24/23	Jan-Mar 2024	Jan-Mar 2023	% change 24/23	Jan-Mar 2024	Jan-Mar 2023	% change 24/23	Jan-Mar 2024	Jan-Mar 2023	% change 24/23	Jan-Mar 2024	Jan-Mar 2023	% change 24/23	Jan-Mar 2024	Jan-Mar 2023	% change 24/23	Jan-Mar 2024	Jan-Mar 2023	% change 24/23
Austria	10,802	11,235	-3.9	4,281	4,392	-2.5	14,959	12,682	+18.0	10	2	+400.0	20,520	21,961	-6.6	12,691	12,780	-0.7	63,263	63,052	+0.3
Belgium	31,091	20,779	+49.6	27,517	22,581	+21.9	12,773	9,937	+28.5	1,115	1,028	+8.5	55,237	62,369	-11.4	7,407	14,790	-49.9	135,140	131,484	+2.8
Bulgaria	411	474	-13.3	133	49	+171.4	224	141	+58.9	279	214	+30.4	8,533	5,633	+51.5	1,948	1,342	+45.2	11,528	7,853	+46.8
Croatia	194	566	-65.7	361	233	+54.9	4,361	2,745	+58.9	460	401	+14.7	6,919	6,890	+0.4	3,137	2,746	+14.2	15,432	13,581	+13.6
Cyprus	316	178	+77.5	192	110	+74.5	1,966	1,390	+41.4	0	0		1,851	2,213	-16.4	140	146	-4.1	4,465	4,037	+10.6
Czechia	1,307	1,323	-1.2	1,260	1,241	+1.5	11,602	9,613	+20.7	1,325	991	+33.7	30,252	30,555	-1.0	11,859	12,618	-6.0	57,605	56,341	+2.2
Denmark	15,201	11,894	+27.8	1,743	3,903	-55.3	7,708	7,871	-2.1	0	0		11,112	14,632	-24.1	1,176	1,646	-28.6	36,940	39,946	-7.5
Estonia	317	245	+29.4	182	131	+38.9	1,940	2,265	-14.3	35	17	+105.9	1,414	2,301	-38.5	828	699	+18.5	4,716	5,658	-16.6
Finland	4,767	6,587	-27.6	4,187	3,840	+9.0	6,065	6,056	+0.1	76	106	-28.3	2,423	3,494	-30.7	926	886	+4.5	18,444	20,969	-12.0
France	79,823	64,859	+23.1	38,575	36,516	+5.6	124,945	93,687	+33.4	19,538	16,731	+16.8	148,683	161,962	-8.2	33,338	47,132	-29.3	444,902	420,887	+5.7
Germany	81,337	94,736	-14.1	44,985	37,545	+19.8	173,927	156,236	+11.3	4,499	3,491	+28.9	258,583	248,550	+4.0	131,454	126,260	+4.1	694,785	666,818	+4.2
Greece	1,580	1,392	+13.5	2,012	1,766	+13.9	13,693	9,177	+49.2	647	889	-27.2	14,844	14,925	-0.5	3,892	5,623	-30.8	36,668	33,772	+8.6
Hungary	2,289	1,651	+38.6	1,484	1,401	+5.9	15,421	12,016	+28.3	33	226	-85.4	9,179	11,102	-17.3	3,267	3,141	+4.0	31,673	29,537	+7.2
Ireland	7,956	9,297	-14.4	5,089	4,626	+10.0	14,277	12,684	+12.6	0	0		20,749	18,257	+13.6	14,472	13,287	+8.9	62,543	58,151	+7.6
Italy	13,325	16,349	-18.5	14,415	18,968	-24.0	172,090	152,820	+12.6	43,340	39,943	+8.5	140,025	116,655	+20.0	67,781	82,032	-17.4	450,976	426,767	+5.7
Latvia	263	424	-38.0	114	77	+48.1	1,360	1,498	-9.2	112	83	+34.9	1,425	1,830	-22.1	644	817	-21.2	3,918	4,729	-17.1
Lithuania	356	421	-15.4	363	181	+100.6	2,872	2,406	+19.4	149	117	+27.4	1,989	2,752	-27.7	708	799	-11.4	6,437	6,676	-3.6
Luxembourg	2,966	2,513	+18.0	1,119	1,213	-7.7	2,762	2,517	+9.7	0	0		3,895	4,488	-13.2	1,756	2,418	-27.4	12,498	13,149	-5.0
Malta	274	257	+6.6	179	303	-40.9	347	326	+6.4	3	1	+200.0	624	565	+10.4	216	135	+60.0	1,643	1,587	+3.5
Netherlands	30,055	25,114	+19.7	14,255	13,598	+4.8	29,615	21,957	+34.9	722	463	+55.9	26,421	35,644	-25.9	942	1,129	-16.6	102,010	97,905	+4.2
Poland	4,191	4,095	+2.3	3,769	3,135	+20.2	64,846	46,931	+38.2	4,424	3,235	+36.8	50,442	54,351	-7.2	11,024	11,284	-2.3	138,696	123,031	+12.7
Portugal	9,424	8,399	+12.2	7,112	5,483	+29.7	9,118	8,684	+5.0	4,744	2,070	+129.2	23,775	19,725	+20.5	4,871	7,830	-37.8	59,044	52,191	+13.1
Romania	3,400	3,140	+8.3	0	0		11,245	9,842	+14.3	2,799	5,803	-51.8	10,464	14,142	-26.0	5,320	4,039	+31.7	33,228	36,966	-10.1
Slovakia	599	397	+50.9	594	495	+20.0	7,011	5,895	+18.9	515	500	+3.0	10,906	11,263	-3.170	3,766	3,605	+4.5	23,391	22,155	+5.6
Slovenia	904	1,146	-21.1	231	294	-21.4	1,629	1,685	-3.3	101	174	-42.0	8,742	7,613	+14.8	2,386	2,241	+6.5	13,993	13,153	+6.4
Spain	11,386	10,573	+7.7	15,700	14,876	+5.5	88,983	72,282	+23.1	7,356	5,209	+41.2	97,057	102,346	-5.2	24,397	32,279	-24.4	244,879	237,565	+3.1
Sweden	18,465	22,904	-19.4	14,149	12,811	+10.4	5,576	6,066	-8.1	2,213	1,575	+40.5	14,413	13,996	+3.0	5,006	5,951	-15.9	59,822	63,303	-5.5
EUROPEAN UNION	332,999	320,948	+3.8	204,001	189,768	+7.5	801,315	669,409	+19.7	94,495	83,269	+13.5	980,477	990,214	-1.0	355,352	397,655	-10.6	2,768,639	2,651,263	+4.4
Iceland	418	1,600	-73.9	303	463	-34.6	236	580	-59.3	0	2	-100.0	121	401	-69.8	308	448	-31.3	1,386	3,494	-60.3
Norway	20,073	24,231	-17.2	451	1,539	-70.7	1,033	1,860	-44.5	0	0		196	340	-42.4	499	693	-28.0	22,252	28,663	-22.4
Switzerland	10,424	10,250	+1.7	5,329	5,205	+2.4	17,677	16,243	+8.8	11	38	-71.1	18,306	21,502	-14.9	5,477	5,581	-1.9	57,224	58,819	-2.7
EFTA	30,915	36,081	-14.3	6,083	7,207	-15.6	18,946	18,683	+1.4	11	40	-72.5	18,623	22,243	-16.3	6,284	6,722	-6.5	80,862	90,976	-11.1
United Kingdom	84,314	76,233	+10.6	42,559	31,765	+34.0	190,239	156,051	+21.9	0	0		211,820	210,559	+0.6	16,616	19,652	-15.4	545,548	494,260	+10.4
EU + EFTA + UK	448,228	433,262	+3.5	252,643	228,740	+10.4	1,010,500	844,143	+19.7	94,506	83,309	+13.4	1,210,920	1,223,016	-1.0	378,252	424,029	-10.8	3,395,049	3,236,499	+4.9

¹ Includes full and mild hybrids

² Includes fuel-cell electric vehicles, natural gas vehicles, LPG, E85/ethanol, and other fuels

NEW CAR REGISTRATIONS BY MANUFACTURER

EUROPEAN UNION (EU)

	MARCH					JANUARY-MARCH				
	% share ¹		Units		% change	% share ¹		Units		% change
	2024	2023	2024	2023	24/23	2024	2023	2024	2023	24/23
Volkswagen Group	24.3	25.3	251,007	275,749	-9.0	24.9	25.7	690,423	682,643	+1.1
Volkswagen	10.0	10.3	103,239	111,771	-7.6	9.9	10.8	273,460	285,158	-4.1
Skoda	5.4	5.2	55,352	56,488	-2.0	5.9	5.5	163,896	145,126	+12.9
Audi	4.3	5.5	44,750	60,152	-25.6	4.6	5.3	127,326	140,790	-9.6
Seat	2.1	2.1	21,888	23,079	-5.2	2.1	2.2	58,203	57,603	+1.0
Cupra	1.6	1.5	16,433	16,213	+1.4	1.5	1.2	41,538	32,610	+27.4
Porsche	0.8	0.7	8,735	7,246	+20.5	0.9	0.7	24,470	19,559	+25.1
Others ²	0.1	0.1	609	800	-23.8	0.1	0.1	1,529	1,797	-14.9
Stellantis	18.3	19.9	189,081	216,383	-12.6	18.9	19.3	524,272	511,243	+2.5
Peugeot	5.5	6.3	56,395	68,839	-18.1	5.8	6.1	161,372	161,306	+0.04
Citroen	3.9	3.8	40,374	41,067	-1.7	3.8	3.5	104,642	92,514	+13.1
Fiat ³	3.3	3.4	33,740	37,186	-9.3	3.4	3.6	94,603	96,673	-2.1
Opel/Vauxhall	3.2	3.8	32,529	41,105	-20.9	3.3	3.5	92,241	92,359	-0.1
Jeep	1.1	1.1	11,719	11,767	-0.4	1.2	1.2	33,892	30,492	+11.2
Lancia/Chrysler	0.5	0.5	4,889	5,081	-3.8	0.5	0.4	12,987	11,135	+16.6
Alfa Romeo	0.5	0.5	4,772	5,247	-9.1	0.4	0.4	12,014	11,854	+1.3
DS	0.4	0.5	4,072	5,231	-22.2	0.4	0.5	11,083	12,719	-12.9
Others ⁴	0.1	0.1	591	860	-31.3	0.1	0.1	1,438	2,191	-34.4
Renault Group	10.5	10.1	108,201	110,527	-2.1	10.3	10.8	285,958	285,899	+0.02
Renault	5.9	5.6	60,629	61,391	-1.2	5.2	5.6	144,163	148,675	-3.0
Dacia	4.6	4.5	47,219	48,991	-3.6	5.1	5.2	140,998	136,839	+3.0
Alpine	0.0	0.0	353	145	+143.4	0.0	0.0	797	385	+107.0
Toyota Group	7.7	6.2	79,768	67,384	+18.4	8.1	7.2	224,976	191,526	+17.5
Toyota	7.3	5.9	75,717	64,453	+17.5	7.7	6.9	212,307	183,010	+16.0
Lexus	0.4	0.3	4,051	2,931	+38.2	0.5	0.3	12,669	8,516	+48.8
Hyundai Group	7.6	7.7	78,375	83,331	-5.9	7.8	8.3	216,475	219,440	-1.4
Kia	3.9	3.9	40,030	42,128	-5.0	3.9	4.3	108,030	113,008	-4.4
Hyundai	3.7	3.8	38,345	41,203	-6.9	3.9	4.0	108,445	106,432	+1.9
BMW Group	6.6	6.7	67,713	72,601	-6.7	6.4	6.2	178,407	165,153	+8.0
BMW	5.6	5.3	57,898	57,362	+0.9	5.5	5.0	152,968	133,181	+14.9
Mini	1.0	1.4	9,814	15,239	-35.6	0.9	1.2	25,439	31,972	-20.4
Mercedes-Benz	5.8	5.6	59,545	60,570	-1.7	5.0	5.5	139,781	145,571	-4.0
Mercedes	5.6	5.3	57,365	58,056	-1.2	4.8	5.3	134,089	139,915	-4.2
Smart	0.2	0.2	2,180	2,514	-13.3	0.2	0.2	5,692	5,656	+0.6
Ford	3.0	3.6	30,451	39,730	-23.4	3.0	3.8	82,094	99,480	-17.5
Volvo Cars	2.9	2.0	29,678	21,383	+38.8	2.7	2.0	74,982	53,797	+39.4
Nissan	2.9	2.3	30,236	25,477	+18.7	2.4	2.1	67,478	54,939	+22.8
Tesla	2.8	3.8	28,895	41,512	-30.4	2.4	2.6	66,203	69,464	-4.7
Suzuki	1.8	1.4	18,444	15,219	+21.2	1.8	1.4	49,561	36,739	+34.9
Mazda	1.5	1.6	15,047	17,908	-16.0	1.3	1.5	36,383	40,849	-10.9
SAIC Motor	1.2	1.1	12,591	11,472	+9.8	1.2	0.9	34,321	23,682	+44.9
Mitsubishi	1.1	0.3	11,217	3,550	+216.0	0.8	0.3	21,486	8,255	+160.3
Jaguar Land Rover Group	0.6	0.7	6,011	7,136	-15.8	0.6	0.6	16,671	17,021	-2.1
Land Rover	0.5	0.5	5,230	5,858	-10.7	0.5	0.5	14,831	14,347	+3.4
Jaguar	0.1	0.1	781	1,278	-38.9	0.1	0.1	1,840	2,674	-31.2
Honda	0.4	0.3	4,223	2,806	+50.5	0.4	0.3	10,818	7,490	+44.4

¹ ACEA estimation based on total by market

² Bentley, Bugatti, Lamborghini, and MAN

³ Includes Abarth

⁴ Dodge, Maserati, and RAM

NEW CAR REGISTRATIONS BY MANUFACTURER

EU + EFTA + UK

	MARCH					JANUARY-MARCH				
	% share ¹		Units		% change	% share ¹		Units		% change
	2024	2023	2024	2023	24/23	2024	2023	2024	2023	24/23
Volkswagen Group	23.4	24.4	323,773	346,806	-6.6	24.4	25.4	827,568	821,614	+0.7
Volkswagen	9.3	9.7	128,716	138,086	-6.8	9.5	10.4	322,076	336,526	-4.3
Skoda	4.9	4.7	67,460	66,228	+1.9	5.5	5.2	187,933	168,107	+11.8
Audi	4.7	5.7	64,952	81,509	-20.3	4.8	5.5	164,195	179,154	-8.3
Seat	2.0	2.0	28,346	28,395	-0.2	2.1	2.1	70,794	68,723	+3.0
Cupra	1.5	1.4	20,951	19,920	+5.2	1.5	1.2	49,548	39,541	+25.3
Porsche	0.9	0.8	12,503	11,449	+9.2	0.9	0.8	31,004	27,054	+14.6
Others ²	0.1	0.1	844	1,219	-30.8	0.1	0.1	2,017	2,509	-19.6
Stellantis	16.5	17.6	228,740	250,673	-8.7	17.6	17.7	598,167	574,251	+4.2
Peugeot	5.0	5.5	68,786	78,804	-12.7	5.4	5.5	184,276	178,871	+3.0
Opel/Vauxhall	3.5	3.8	48,445	53,820	-10.0	3.6	3.6	122,049	116,453	+4.8
Citroen	3.3	3.3	45,515	46,935	-3.0	3.4	3.2	114,829	103,057	+11.4
Fiat ³	2.7	2.9	37,657	41,076	-8.3	3.0	3.2	101,383	103,633	-2.2
Jeep	1.0	0.9	13,426	12,530	+7.2	1.1	1.0	36,849	32,208	+14.4
Lancia/Chrysler	0.4	0.4	4,889	5,082	-3.8	0.4	0.3	12,987	11,137	+16.6
Alfa Romeo	0.4	0.4	5,019	5,640	-11.0	0.4	0.4	12,574	12,524	+0.4
DS	0.3	0.4	4,281	5,673	-24.5	0.3	0.4	11,536	13,710	-15.9
Others ⁴	0.1	0.1	722	1,113	-35.1	0.0	0.1	1,684	2,658	-36.6
Renault Group	8.9	8.5	123,603	120,352	+2.7	9.2	9.5	313,194	306,549	+2.2
Renault	5.1	4.6	70,144	65,991	+6.3	4.7	4.9	160,718	159,197	+1.0
Dacia	3.8	3.8	52,993	54,165	-2.2	4.5	4.5	151,497	146,869	+3.2
Alpine	0.0	0.0	466	196	+137.8	0.0	0.0	979	483	+102.7
Hyundai Group	8.1	8.4	112,692	119,349	-5.6	8.2	8.7	278,432	282,169	-1.3
Kia	4.3	4.4	59,335	63,053	-5.9	4.2	4.6	143,151	148,571	-3.6
Hyundai	3.9	4.0	53,357	56,296	-5.2	4.0	4.1	135,281	133,598	+1.3
Toyota Group	7.4	6.5	102,400	92,301	+10.9	7.7	7.2	261,707	234,103	+11.8
Toyota	6.9	6.2	95,358	87,778	+8.6	7.2	6.9	244,632	222,662	+9.9
Lexus	0.5	0.3	7,042	4,523	+55.7	0.5	0.4	17,075	11,441	+49.2
BMW Group	7.0	6.9	96,961	97,846	-0.9	6.9	6.5	234,622	209,802	+11.8
BMW	5.8	5.2	80,371	74,631	+7.7	5.8	5.1	195,807	164,836	+18.8
Mini	1.2	1.6	16,589	23,215	-28.5	1.1	1.4	38,815	44,966	-13.7
Mercedes-Benz	5.9	5.6	81,717	79,520	+2.8	5.1	5.5	172,957	176,823	-2.2
Mercedes	5.7	5.4	79,422	76,955	+3.2	4.9	5.3	166,991	170,986	-2.3
Smart	0.2	0.2	2,295	2,565	-10.5	0.2	0.2	5,966	5,837	+2.2
Ford	3.5	4.3	48,161	61,540	-21.7	3.4	4.3	116,538	138,653	-15.9
Nissan	3.8	3.1	51,988	43,594	+19.3	3.0	2.5	103,259	82,466	+25.2
Volvo Cars	2.8	2.0	38,582	29,112	+32.5	2.7	2.2	92,142	69,965	+31.7
Tesla	2.9	4.3	40,109	61,613	-34.9	2.5	2.9	86,443	94,487	-8.5
SAIC Motor	1.9	1.7	25,992	23,952	+8.5	1.7	1.4	58,621	44,851	+30.7
Suzuki	1.7	1.4	24,109	20,106	+19.9	1.7	1.4	58,445	44,692	+30.8
Mazda	1.5	1.7	20,227	23,661	-14.5	1.3	1.6	45,141	51,102	-11.7
Jaguar Land Rover Group	1.8	1.5	24,649	21,691	+13.6	1.3	1.2	44,828	38,440	+16.6
Land Rover	1.4	1.3	19,154	18,411	+4.0	1.1	1.0	36,170	32,325	+11.9
Jaguar	0.4	0.2	5,495	3,280	+67.5	0.3	0.2	8,658	6,115	+41.6
Honda	0.9	0.5	12,754	7,775	+64.0	0.7	0.5	24,131	16,146	+49.5
Mitsubishi	0.8	0.3	11,586	3,779	+206.6	0.7	0.3	22,334	8,672	+157.5

¹ ACEA estimation based on total by market

² Bentley, Bugatti, Lamborghini, and MAN

³ Includes Abarth

⁴ Dodge, Maserati, and RAM